



ANTHONY BARTOLO SR.

Certified Sales Coach, Trainer and Business Consultant
Founder of Preferred Sales Consultants, LLC

My SALES COACHING Services

Creating a Customized Personalized Sales Growth Program

Below is a list of “How To” Topics that I have coached others on:

- Created Custom Scripts that set more appointments
- Turn common responses and objections into appointments
- Implement Prospecting and Cold Calling Best Practices
- Make Cold Calling & Prospecting part of your everyday schedule
- Stop dreading Cold Calling and Prospecting
- Created Custom Scripts that set more appointments
- Turn common responses and objections into appointments
- Advance a sales call to secure a next appointment
- Master the use of third party and referral Calls
- Correctly leave messages to get your calls returned
- Deliver Winning (Proposals) Recommendations
- Define and Develop a Target Market and Territory
- Know everything you can about your customers
- Manage, develop, and increase sales within your client base.
- Deal with difficult prospects / people / clients / customers
- Overcome feeling “being pushy” to close sales
- Find the courage to Close Sales.
- Identify, Isolate and Overcome Objections
- ***We Meet at a scheduled day and time that works for you. The Best part, it is Easy and Affordable to do***

Visit My Website (www.AnthonyBartoloSr.com) to Schedule a Coaching Session.